

Merlon Australian Share Income Fund

Monthly Fact Sheet - November 2025

For queries, please call Investor Services on 1300 721 637



Fund Features

Sustainable income: Paid monthly and majority franked. As the Fund's name suggests, sustainable above-market income is a targeted outcome of our investment approach and a key objective of the Fund.

Proven Investment Philosophy: We believe people are motivated by short-term outcomes, overemphasise recent information and are uncomfortable having unpopular views.

Portfolio diversification: The benchmark unaware approach to portfolio construction is a key structural feature, especially given the concentrated nature of the ASX200 index.

Downside protection: In addition to placing a heavy emphasis on capital preservation through our fundamental research, we use derivatives to reduce the Fund's market exposure and risk by 30% whilst still retaining all of the dividends and franking credits from the portfolio.

Integrated ESG Approach: We believe deep consideration of governance, social as well as environmental issues – coupled with active ownership – enhances investment, business and community outcomes.

Fund Facts

Portfolio managers	Neil Margolis & Andrew Fraser
Fund inception date	30 th September 2005
Merlon FUM	\$804m
Strategy FUM	\$595m
Fund FUM	\$444m
Management fee	0.95% p.a
Fund objective ⁵	The Fund aims to provide a higher level of tax effective income with a lower level of risk than the S&P/ASX 200 Accumulation Index, whilst also aiming to outperform the benchmark on a total return basis over the medium to long term.
Minimum Investment	\$10,000
Suggested timeframe	At least 5 years
Buy/Sell Spread	+0.20% / -0.20%
Distribution Frequency	Monthly
APIR Code / ASX Code	HBC0011AU / MLO02

Top Ten Holdings* (Alphabetical)

AGL Energy	NIB
AMP	Ramsay Health Care
ASX	Santos
Aurizon	Treasury Wine
Fletcher Building	Woolworths

* Top ten company exposures adjusted for the impact of derivatives

Fund Performance (net of fees)

% ¹	Fund	Benchmark ²	Yield ⁴
Since Inception (p.a.)	7.6	7.5	9.1
10 Years (p.a.)	8.5	8.4	6.9
5 Years (p.a.)	10.1	8.8	6.4
3 Years (p.a.)	8.8	9.0	6.2
1 Year	7.5	5.9	6.5
FYTD	5.0	2.5	3.0
CYTD	9.0	8.2	6.2
Quarter	0.1	-1.6	1.8
Month	1.2	-1.7	0.4

¹Performance figures are calculated after fees have been deducted and assume distributions have been reinvested. All returns are grossed up for franking credits. No allowance is made for tax when calculating these figures. Past performance is not a reliable indicator of future performance.

²The Fund's benchmark is a composite of 70% S&P/ASX 200 Accumulation Index / 30% Bloomberg Ausbond Bank Bill Index and is used for all time periods. From 30 September 2005 to 16 May 2022, the Fund's benchmark was the S&P/ASX 200 Accumulation Index.

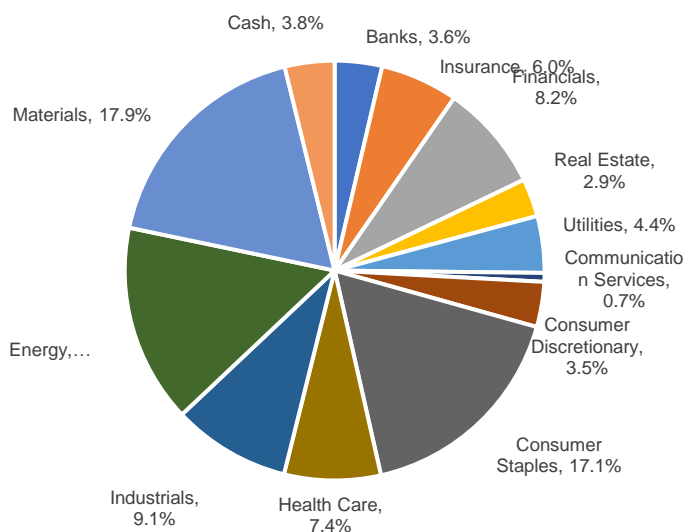
³The Inception Date for the Fund is 30 September 2005

⁴Yield represents the Gross distribution yield (inclusive of franking credits)

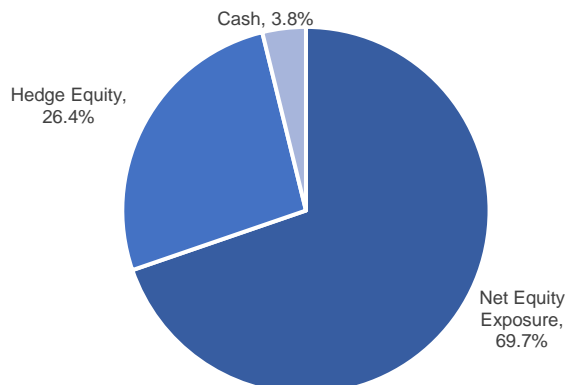
⁵In line with the Fund's benchmark change, the Fund's objective was also amended on 16 May 2022 to include a total return objective.

Source: Fidante Partners Limited, 30 November 2025.

Sector Exposures



Asset Allocation



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Performance update

The Merlon Australian Share Income Strategy returned 1.2% after fees and including franking while its 70% ASX200 / 30% cash benchmark declined 1.7%. The underlying share portfolio matched the Concentrated Share Strategy's outperformance, while the hedge overlay detracted 0.2%. Over five years, the strategy has delivered 88% of the ASX200's return (including franking, after fees) with a low beta of 0.5 and income of 6.6% per annum (including franking).

The ASX 200 recorded its worst November performance since 2014. Stronger-than-expected jobs and inflation readings led several independent economists to predict rate hikes in 2026. This caused 10-year bond yields to surge toward a one-year high, a stark divergence from the US where yields trended toward one-year lows on expected rate cuts.

Outside of Technology (down 12%), Banks led the market lower, declining 6%, albeit still up 150% since the Covid vaccine was announced five years ago. In a momentum-flip, the defensive Healthcare and Consumer Staples sectors generated positive returns. The Materials sector also saw gains despite double-digit declines in Chinese home starts and completions. The Equal Weight ASX100 shed only 0.1%, validating Merlon's index unaware approach.

Key portfolio contributors included: Ramsay Healthcare, announcing 6% 1Q revenue and EBIT growth (vs consensus -2%); Orora, reconfirming growth guidance and buying back shares; Aurizon, with its defensive infrastructure characteristics; and Woolworths, with better-than-expected 1Q sales evidence management actions may be bearing fruit. Not owning CBA adding 0.9% to relative returns, partly offset by Westpac's outperformance.

Detractors were minor, with Iluka giving up some recent gains on waning rare earths excitement, while not holding CSL, gold and lithium detracted from relative performance.

The portfolio's historically low beta of 0.5 reflects a tilt toward defensive, cash-flow and franking-rich stocks that are under-earning and trading at the low-end of their valuation range and the structurally lower exposure from the hedge overlay. We believe our approach of investing where the market is overly pessimistic should fare well in the current environment of high valuation dispersion, slowing growth and sticky inflation.

This material has been prepared by Merlon Capital Partners (ABN 94 140 833 683, AFSL 343753) Merlon, the investment manager of the Merlon Australian Share Income Fund. Fidante Partners Limited ABN 94 002 835 592 AFSL 234668 (Fidante) is a member of the Challenger Limited group of companies (Challenger Group) and is the responsible entity of the Fund. Other than information which is identified as sourced from Fidante in relation to the Fund, Fidante is not responsible for the information in this material, including any statements of opinion. It is general information only and is not intended to provide you with financial advice or take into account your objectives, financial situation or needs. You should consider, with a financial adviser, whether the information is suitable to your circumstances. The Fund's Target Market Determination and Product Disclosure Statement (PDS) available at www.fidante.com should be considered before making a decision about whether to buy or hold units in the Fund. To the extent permitted by law, no liability is accepted for any loss or damage as a result of any reliance on this information. Past performance is not a reliable indicator of future performance. Merlon and Fidante have entered into arrangements in connection with the administration of financial products to which this material relates. In connection with those arrangements, Merlon and Fidante may receive remuneration or other benefits in respect of financial services provided by the parties. Investments in the Fund are subject to investment risk, including possible delays in repayment and loss of income or principal invested. Accordingly, the performance, the repayment of capital or any particular rate of return on your investments are not guaranteed by Merlon Capital Partners or any member of the Challenger Group.